

Message Text

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64

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P 082157Z JUL 76

FM SECSTATE WASHDC

TO AMEMBASSY LIMA PRIORITY

UNCLAS STATE 169360

E.O 11652: N/A

TAGS: BEXP, PE

SUBJECT: SPECIAL TRADE OPPORTUNITY: CENTRAL MILITARY

--- HOSPITAL

REF: LIMA 5969

1. AMERICAN HEALTH FACILITIES IS MOST INTERESTED IN THE MINISTRY OF WAR'S PROJECT FOR REEQUIPPING THE CENTRAL MILITARY HOSPITAL. HOWEVER, BECAUSE OF TIGHT DEADLINES FOR PREQUALIFICATION AND BIDS, AMERICAN HEALTH FACILITIES HAS ASKED MEPD AND EMBASSY'S ASSISTANCE ON ONE QUESTION. FIRM WOULD LIKE TO KNOW IS THE BID DIVISIBLE? IN OTHER WORDS, WILL THE ENTIRE EQUIPMENT CONTRACT BE AWARDED TO ONE FIRM OR WILL IT BE BROKEN INTO SEVERAL SMALLER CONTRACTS?

2. IF THE CONTRACT WILL GO TO ONE SUPPLIER, AMERICAN HEALTH FACILITIES WOULD ALSO LIKE FOR EMBASSY TO REQUEST EXTENSION OF BOTH THE JULY 16 PREQUALIFICATION DEADLINE
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AND THE AUGUST 31 BID DEADLINE. APPRECIATE YOUR

ASSISTANCE.

3. FYI. AMERICAN HEALTH FACILITIES IS SAME FIRM AS
AMERICAN HOSPITAL SUPPLY - THEY USE THE FIRST NAME
OVERSEAS. END FYI. KISSINGER

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